



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

August 14, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$99,656	37
Platinum Producers (\$30,000 - \$50,000)			
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$36,370	9
Lemar, Mike	Sunshine State Agency	\$32,777	12
Gold Producers (\$10,000 - \$30,000)			
AmeriLife		\$29,151	26
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$28,283	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$28,235	7
Ahlbum, Tim	Health Coverage Solutions	\$25,152	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$24,695	6
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$22,678	5
Barta, Devin M.	Barta Insurance Agency	\$20,652	8
Savage, Gina	Savage Insurance Agency	\$17,915	4
Hatton, Catherine E.	Long Island Insurance Solutions	\$17,110	14
Wroblewski, Robert M.	SOS Insurance Group	\$15,755	6
Mednick, Scott E.	Professional Insurance Systems of Florida	\$12,432	6
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,239	4
Benaim, Eduardo	Benaim Insurance Agency	\$10,403	2
Cancio, Maria	Cancio Insurance Agency	\$10,403	2
Silver Producers (\$5,000 - \$10,000)			
American Eagle Consultants, Inc.		\$9,551	6
Clark, John W.	Senior Solutions Insurance Agency	\$9,348	3
Lobdell, Deborah H.	Lobdell Insurance Agency	\$8,855	2
Hirsch, Susan J.	Hirsch Insurance Agency	\$8,568	2
ERIN Marketing, Inc.		\$7,656	3
Marrow, Elizabeth	Marrow Insurance Agency	\$7,296	1
Schuler, James F.	Consumer Group Services, Inc.	\$7,007	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$6,966	8
Walter, Daniel	Walter Insurance Agency	\$6,683	2
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$6,672	3
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$6,207	2
Olguin, Loren A.	Olguin Insurance Agency	\$6,156	2



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Bronze Producers (\$2,500 - \$5,000)

Edwards, Jackson IV	Edwards Insurance Agency	\$4,824	2
Heller, Mark	Heller Insurance Agency	\$4,343	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,992	2
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,768	1
FNA Insurance Services, Inc.		\$3,768	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,768	1
Chacon, Cesar	The Insurance Hub	\$3,756	2
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,755	2
Banville, Richard	Banville Insurance Agency	\$3,708	1
Duryea, Don B.	Duryea Insurance Agency	\$3,708	1
Purple, Andrew J.	Purple Insurance Agency	\$3,432	1
James M. Gray, Inc.		\$3,420	1
Senior Insurance Marketing, Inc.		\$3,420	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,419	1
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$3,383	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,331	3
Carreras, Thomas B.	Carreras Insurance Agency	\$3,276	1
Graham, Carter	Shoreline Financial	\$3,276	1
Spak, Robert I.	Spak Insurance Agency	\$3,108	1
Barrowman, Jeffrey A.	Barrowman Insurance Agency	\$3,107	1
Borenstein, Jadzia	Borsenstein Insurance Agency	\$3,106	2
Levine, Steven N.	Levine Insurance Agency	\$3,096	1
McDowell, Jason P.	McDowell Insurance Agency	\$3,096	1
Rosati, Lisa	Rosati Insurance Agency	\$3,096	1
MacLean, Michael J.	MacLean Insurance Agency	\$3,084	1
Maisto, Stephen	Senior Health Solutions	\$2,976	2
Long Island Health Plans, Inc.		\$2,972	3
AMAC Senior Resources Network		\$2,868	1
Schwartz, Scott J.	Insurance Protection Services	\$2,844	1
Birchard, Natalie K.	Birchard Insurance Agency	\$2,688	1
Centerstone Insurance & Financial Svcs.		\$2,687	2
Paynter, Keith L.	Paynter Insurance Agency	\$2,676	1



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Writing Agents

FOR THE WEEK ENDING

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Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC \$28,283

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Saylor, Dexter R.	\$13,728	Stevens, Ray	\$10,943
Jaffe, Joseph A.	\$12,876		

Silver Producers (\$5,000 - \$10,000)

Ranney, Eugene	\$9,816	Aarons, Neill	\$5,952
Ahlbum, Jon	\$7,812	Primack, Neil E.	\$5,952
Barta, Devin M.	\$7,296	Graham, Christopher N., CLU	\$5,867
Marrow, Elizabeth	\$7,296	Simon, Julie	\$5,291
Hackmeier, Jeff D.	\$7,007	Terminiello, Christine	\$5,172
Benaim, Eduardo	\$6,755	Gilbert, Brian	\$5,112
Gratzon, Peter	\$6,744	Borosak, William J. Jr.	\$5,052
Catron, Edward A.	\$6,156	Hirsch, Susan J.	\$5,016
Stevens, Carl R.	\$5,988		

Bronze Producers (\$2,500 - \$5,000)

Olguin, Loren A.	\$4,704	Rash, Richard S.	\$3,480
Savage, Gina	\$4,668	Patterson, Peggy	\$3,432
Chard, Dani L.	\$4,500	Spink, Chad D.	\$3,420
Heller, Mark	\$4,343	Ulayyet, Fred M.	\$3,419
Natta, Vanessa O.	\$4,056	Amrom, Michele	\$3,276
Kitay, Laura A.	\$3,984	Freifeld, Mitchell S.	\$3,276
Caravousanos, George J. Jr.	\$3,768	Puro, Miko M.	\$3,276
Finkelstein, Sara	\$3,768	Badessa, Joseph J.	\$3,228
Stamatelatos, Elli	\$3,768	Williams, Tavaris	\$3,191
Halperin, Murray A.	\$3,708	Walter, Daniel	\$3,179
Szarf, Rosa	\$3,647	Kempler, Gary S.	\$3,108
Hermes, Phillip J.	\$3,608	Spak, Robert I.	\$3,108
Lobdell, Deborah H.	\$3,564	Barrowman, Jeffrey A.	\$3,107
Greenberg, Richard A.	\$3,552	Borenstein, Jadzia	\$3,096
Miller, Phyllis D.	\$3,540	Deross, William P.	\$3,096
Hardgrove, Robert M.	\$3,504	Graham, Christopher C.	\$3,096



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Haugan, Anthony H.	\$3,096	Sachs, Kerry	\$2,844
Levine, Steven N.	\$3,096	Schwartz, Scott J.	\$2,844
Pucci, Katya	\$3,096	Staton, Denise A.	\$2,784
Stevens, Jason	\$3,095	Cafone, Louis	\$2,771
Ahlbum, Tim	\$3,084	Szilagyi, Kathleen	\$2,771
Delgado-Lago, Esther	\$3,084	Lemar, Michael	\$2,759
MacLean, Michael J.	\$3,084	Hilgendorf, Sydney M.	\$2,723
Kornbluh, Gary N.	\$3,024	Rebollar, Mercedes	\$2,688
Gulley, Judy K.	\$3,012	Gordon, Daniel	\$2,676
Benedeti-Zum Tobel, Giovanna	\$2,931	Laughlin, James A.	\$2,676
Greenberg, Joshua K.	\$2,927	McGregor, Iyan L.	\$2,676
Kingsley, Beverly J.	\$2,927	Paynter, Keith L.	\$2,676
Babits, Edward	\$2,868	Ewing, Janet H.	\$2,640
Cortes, Viviana J.	\$2,844	Lucas, Richard	\$2,628
Gumora, Helene	\$2,844	Lassandrello, Janice M.	\$2,624
Patterson, Adam D.	\$2,844	Gerlitz, Jay Z.	\$2,616